



MAZZONE & ASSOCIATES  
INTEGRITY | EXECUTION

## Mazzone & Associates, Inc. advised Soft Touch Medical in the sale of the business to Main Street Capital

Mazzone & Associates, Inc. is pleased to announce the sale of the SoftTouch Medical business to Main Street Capital. Mazzone & Associates served as the exclusive financial advisor to SoftTouch on the sale of its business. Kathleen Yeakey, General Manager of SoftTouch, describes the transaction by saying, "Mazzone & Associates was instrumental in finding the right long-term partner who understood our business model. They showed a high level of integrity and expertise throughout the process." Colton Braud of Main Street summarized the transaction by noting "the process went smoothly, and we enjoyed getting to work with the Mazzone & Associates team. Main Street looks forward to partnering with Kathleen and the management team to assist SoftTouch in its continued growth as the leading pediatric-focused durable medical equipment and services provider in the region and beyond."



### About Soft Touch Medical

Headquartered in Marietta, Georgia and founded in 1997, SoftTouch, a family owned and operated success story, is the leading regional home provider of durable medical equipment and services, primarily serving pediatric patients in the greater Atlanta, Georgia metropolitan area. SoftTouch was founded to address the needs of the increasing amount of patients receiving home healthcare treatment. The Company provides a broad array of medical equipment and services to chronically ill youth through its diverse product offerings, including respiratory therapy, enteral feeding, phototherapy, ventilators, amongst others.

### About Main Street Capital

Main Street is a principal investment firm that provides long-term debt and equity capital to lower middle market companies and debt capital to middle market companies. Main Street's portfolio investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies that operate in diverse industry sectors. Main Street seeks to partner with entrepreneurs, business owners and management teams and generally provides "one stop" financing alternatives within its lower middle market portfolio. Main Street's lower middle market companies generally have annual revenues between \$10 million and \$150 million. Main Street's middle market debt investments are made in businesses that are generally larger in size than its lower middle market portfolio companies.

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#### FIRM OVERVIEW

Mazzone & Associates, Inc. is a mergers and acquisitions advisory firm serving the middle market. We provide comprehensive transactional services for middle market companies, private equity groups and individuals buying and selling companies, raising capital and structuring debt. Mazzone & Associates has experience working on more than 300 transactions valued in excess of \$50 billion across a broad range of industries. We are relationship focused and appreciate that assignments are "life events" for many of our clients. Mazzone & Associates' goal is to achieve the maximum results and value for its clients and their shareholders by executing transactions with the integrity, premium service and confidence they want, require and deserve.

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