



MAZZONE & ASSOCIATES
INTEGRITY | EXECUTION

Announcement for Immediate Release

Focus Industries

Building Products & Services
Paper & Packaging

Sector Experience

Consumer & Retail
Financial Services
Healthcare
Industrials
Materials

Targeted Engagements

Sell-side engagements for companies with at least \$3m in EBITDA and an anticipated Enterprise Value of \$25m - \$250m.

Financing transactions to recapitalize or restructure debt and provide mezzanine & equity capital.

Buy-side directives for large, privately-held businesses and small or foreign publicly-held companies.

The M&A Advantage

Over 50 years of combined corporate finance experience.

Investment banking and operational backgrounds.

Reputation for driving efficient and effective process.

Strong corporate backgrounds that appeal to strategic buyers.

Mazzone & Associates Advises on the Acquisition of Power-Sonic

01/29/2018 Mazzone & Associates is pleased to announce that it acted as the exclusive financial advisor to The Blackbird Group in its acquisition of The Power-Sonic Corporation, a global distributor of rechargeable batteries. Power-Sonic was acquired through a combination with Concise Fabricators, a Blackbird portfolio company located in Nogales, Mexico, that provides precision metal fabrication to OEMs.

Jim Mannebach, a partner with The Blackbird Group who is the CEO of Power-Sonic, expressed his thoughts on the transaction by stating, "We were delighted to acquire Power-Sonic with its impressive operating history and strong product leadership. Mazzone & Associates did an excellent job assisting us throughout the entire transaction process."

Maury Bell, the Managing Director who led the transaction, noted, "The Blackbird team is one of the most experienced, knowledgeable sponsors we have worked with, and we were honored to advise them on this transaction."



Power-Sonic distributes a broad portfolio of rechargeable branded batteries for niche industrial and electronic applications to over 70 countries. The Company is headquartered in San Diego, California, with additional locations in Illinois, Florida, London, and Paris. The Company also operates two plastic injection molding plants in Mexico that supply the automotive and consumer appliance markets. Learn more at Power-Sonic.com.



The Blackbird Group is a financial sponsor comprised of senior operating executives with deep Fortune 1000 expertise. The group is led by Jim Mannebach, an operating executive who has held senior positions at Norgren, Roper Industries and Emerson Electric throughout his career. The Blackbird team has deep international operating backgrounds and key skills to drive expanded opportunities with scale and efficiency for its portfolio companies. Learn more at BlackbirdLP.com.

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FIRM OVERVIEW

We provide comprehensive transactional services for middle market companies, private equity groups and individuals buying and selling companies, raising capital and structuring debt. Mazzone & Associates has industry professionals located in Chicago, IL and Atlanta, GA with experience working on more than 300 transactions valued in excess of \$50 billion across a broad range of industries. We are relationship focused and appreciate that assignments are "life events" for many of our clients. Our goal is to achieve the maximum results and value for its clients and their shareholders by executing transactions with the integrity, premium service and confidence they want, require and deserve.

Mazzone & Associates, Inc. is a member of the Securities Investor Protection Corporation ("SIPC"). You may obtain information about SIPC, including the SIPC Brochure, by calling the SIPC Membership Department at (202) 371-8300 or visiting them on the Web at www.sipc.org.